

ALL-Inclusive White Glove Service

Step 1: Personalized Consultation

Understanding Your Unique Requirements and Aspirations

To begin your downsizing journey, we'll start a thorough and professional consultation. Our highly skilled real estate experts will invest time in comprehending your distinct needs, preferences, and future aspirations. Whether you're downsizing as a couple or an individual, our approach is customized to ensure a seamless transition to a cozy condo that aligns perfectly with your lifestyle and objectives.

Step 2: Finding Your Dream Condo and Making it Yours

With Team Gemini by your side, let's embark on the exciting quest of finding your dream condo. Our seasoned real estate experts will curate a selection of condos that align with your preferences, including location, amenities, and budget. We'll guide you through property viewings and assist in negotiations, ensuring you secure the perfect place to call home. Once you've found the one, it's time to make it yours and begin planning your move-in!

Step 3: Settling into Your New Cozy Condo with White Glove Service

Congratulations on your new condo! At Team Gemini, we go the extra mile to ensure your move is seamless and stress-free. Our White Glove Service includes sorting, donating, disposing of, and packing all your belongings at your current home. We'll carefully load them onto our truck and safely transport them to your new condo. Once we arrive, our team will unpack everything, ensuring each item finds its perfect spot in your cozy haven. To top it off, we'll leave your new condo sparkling clean, so you can start enjoying your new home from the moment you step in.

Step 4: Preparing Your Current Home For Sale with Zero Upfront Costs

Now that you're settled into your new condo, we'll focus on your current home. The best part? No more stress about showings and constant tidying up!

At Team Gemini, all moving, pre-listing services, staging, and curb appeal costs are included in our listing fee when we sell your current larger home. Some conditions apply, for qualified clients. Call for details. That means you can relax and leave the listing and showing process to us. Our expert team will handle all the details, ensuring your home is presented in the best possible light to potential buyers. Say goodbye to the hassle of leaving for showing appointments, and constant cleaning – we've got you covered.

Conclusion

At Team Gemini, we are dedicated to providing an all-inclusive and personalized downsizing experience, and the best part? All these exceptional services come at no cost to you! From personalized consultation to finding your dream condo, we handle it all without any charges. Not only that, but our commitment extends to covering all moving costs as well. Whether it's planning the move, hiring reputable moving companies, or handling logistics, we take care of it all. You can relax and focus on settling into your new condo with peace of mind, knowing that Team Gemini has you covered. Additionally, our top-notch services include listing preparation, curb appeal touch-ups, staging, cleaning, and more, all designed to ensure your current home is showcased in the best possible light to potential buyers. Enjoy the excitement of your new condo without the financial burden, and leave the moving process and home sale preparations to us. Contact us today, and let's embark on this exciting journey together - a world of comfort and possibilities awaits you!

A Buyer Representation Agreement and/or a Listing Agreement MUST be signed prior to any services being provided.

All-inclusive services are for qualifying clients at the sole discretion of Team GEMINI.

Visit www.teamgemini.ca for details.

Team Gemini Service Features Comparison

Service features are included at NO ADDITIONAL COST when you qualify for our All-Inclusive Downsizing Package.

Service Features (not all are listed)	Typical Realtor® @5%	Team Gemini @5.5%
Listing Services with professional photos/video/drone.	Ø	Ø
Staging consultation/pre-listing consultation.	Ø	Ø
Targeted marketing plan using multiple media sources.	Ø	Ø
Exposure to buyer lists and brokerage contacts via email and social media.	Ø	Ø
Concierge Service Automated showing booking system, app or website.	Ø	Ø
Electronic signatures for signing of documents. Virtual and in person meetings.	Ø	Ø
Preferred partners and trades list of contacts to assist you with additional services.	Ø	Ø
Listing on multiple real estate boards. e.g. Oakville and Toronto.	Ø	Ø
Complete staging of your home including furniture and décor.	X	Ø
Downsizing consultation to help you see the big picture.	x	Ø
Downsizing services to sort, discard, donate, and sell any items you do not want included in your move. This includes storage facilities if needed. (short term)	x	Ø
Pre-listing home inspection to highlight any home deficiencies that need attention. This will build buyer confidence and showcase your home as a good investment.	×	Ø
Curb appeal consultation and services to show your home at it's best. Includes yard tidy-up, exterior clean-up, and small repairs.	x	Q
Marketing on our global websites to reach an unlimited audience. Prices are shown in the viewing country's' currency. (RE/MAX is the ONLY brand that does this)	x	Q
Packing services including all supplies. Our team will organize and pack each room with maximum efficiency and care. Everything in it's place.	×	Ø
Local moving truck and services. (ask us if you need to move out of the area, we can help)	x	Ø
Unpacking services. Remember we said everything in its place?	x	Ø
24/7 (unless we are sleeping) Concierge services via our team to ensure you receive the best experience possible.	x	Q
"Happy Closing Day or You Don't Pay" Guarantee. Ask us about this one!	x	Ø



TEAM GEMINI

Your success is our covenant



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ESCARPMENT REALTY INC., BROKERAGE















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Not intended to solicit people or properties already under contractual agreement.